



EQUITABLE
access

Increasing Access Reducing Inequity



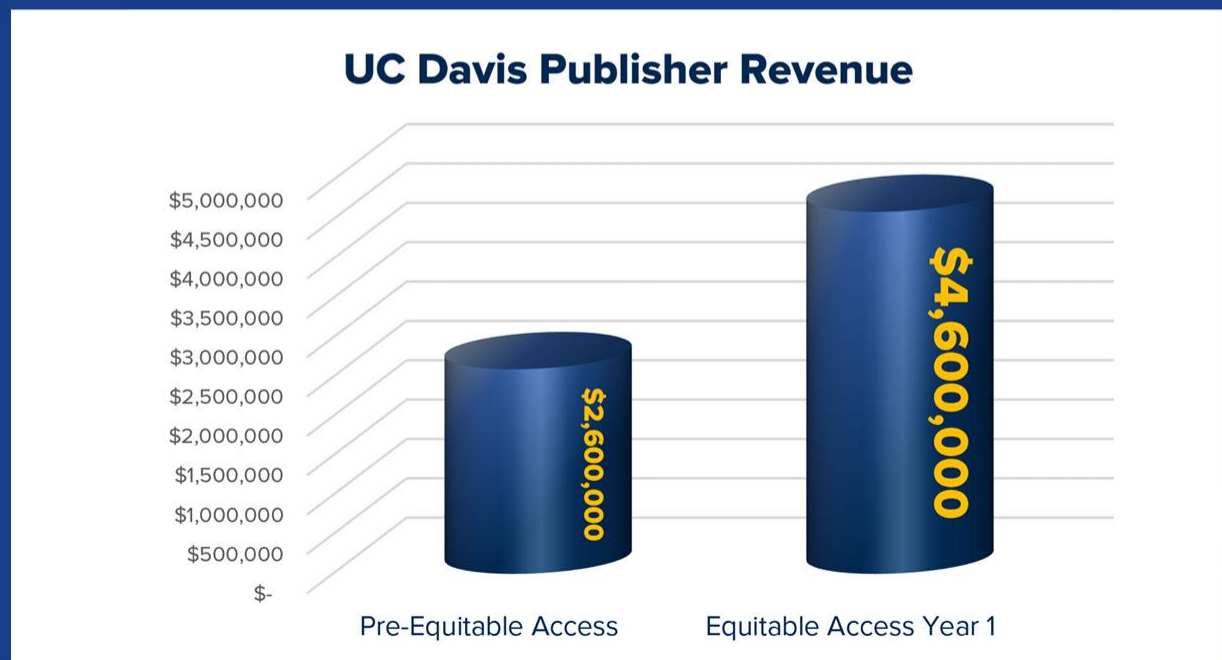
UCDAVIS



Benefits to the Store as a digital-first model

- **Increased** market share from **30% to 80%**
- **Increased** sales from **\$5.6M to \$9.5M** in year one and **\$10.6M** in year two
- Significant **improvements** in **operational** and **fiscal efficiencies**
- **Reduced** employee **stress** resulting in **improved** staff **well-being**

A special **thank you** to our **Publisher partners!**



- Important to note that the **UC Davis Equitable Access** program is **digital-first** and **eliminates used print textbooks**
- **Increased volume** from Equitable Access allowed publishers to **reduce unit costs** which is benefitting our students through **scholarships** and a **lower program price**
- The UC Davis strategy resulted in a **77% increase** in overall **publisher revenue** after only **the first year**

Benefitting our students

- Thanks to **great pricing** from our publisher partners we were able to deliver **7,000 grants totalling 1.2 million dollars** over 2 years to our **lowest income students**

“ With the help of the Equitable Access grant, I no longer had to worry about whether or not I had enough to cover the cost of textbooks for my courses, and Equitable Access made accessing my materials extremely efficient. ”

–Applied Mathematics '23,
Equitable Access grant recipient

“ As a first generation college student, I was grateful that Equitable Access took all the stress out of finding the right textbooks, and the Equitable Access grant made my academic year smoother and a lot more manageable. ”

–Cell Biology '24
Equitable Access grant recipient



Benefitting our students

- *Prior to Equitable Access only **22%** of UC Davis students had access to all of their textbooks vs. **80%** today*
- ***78%** of participating students report that Equitable Access is **more convenient** than the traditional textbook model*
- *Adds and drops that previously would have required **65,000 physical exchanges** was **reduced to only 11,000** thanks to **digital-first** which enabled those events to happen **automatically***



Aaron Ochoa

aarochoa@ucdavis.edu

equitableaccess.ucdavis.edu



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