

#### Brought to you by:

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### 1. Pick Your Theme

- 2. Pick Your Color
- 3. Meta Trends Women & Men
- 4. Micro Trends Apparel
- 5. GM Sub-Categories
- 6. Supplies
- 7. Pricing in 2019
- 8. Marketing

## Llamas, Sloths, and Unicorns

Oh, my!









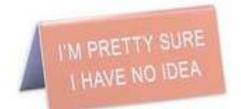




#### **Express Yourself**















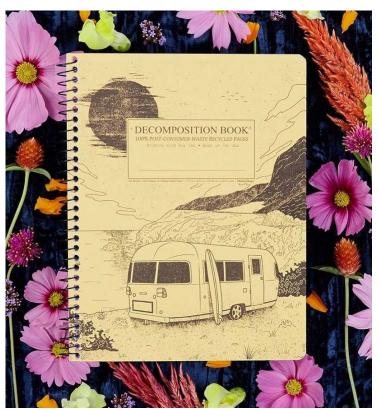




#### **Back-story: H2Life Mission**

Happy, Healthy Existence Save the Planet – Re-use Bottles Stickers for Smiles to hospitalized children

#### **Retro Vibes**





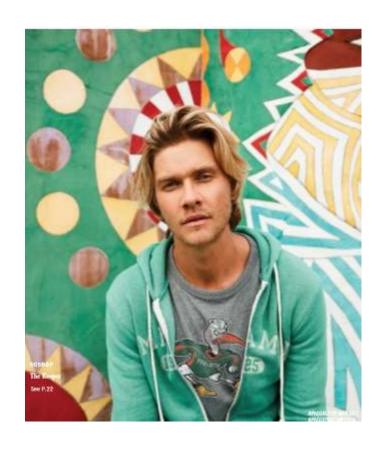


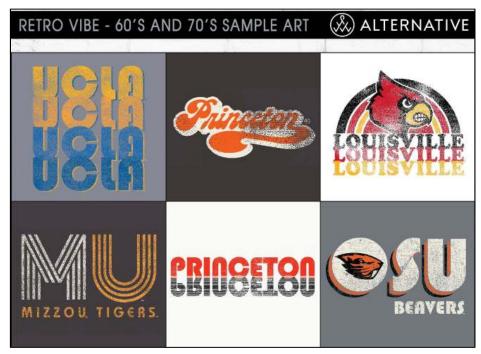












# Vintage – Alternative Soft feel Retro graphics Distressed graphics Sustainable fabrics



# VERMONT



















A brand new streetwear and lifestyle collection developed by Zephyr.

Stay tuned for 150+ new characters and products.





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#### Spring Summer 2019

Leading trend forecaster, Fashion Snoops





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Leading trend forecaster, Fashion Snoops

#### **Bodhi Zen**

**DESIGN DETAILS** 



**PATTERNS + GRAPHICS** 



#### **Summit**

**DESIGN DETAILS** 



PATTERNS + GRAPHICS







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## Spring/Summer 2019



- Gold
- White
- Plaids/menswear



- Florals
- Mixed prints/artsy prints



### Women's Trends



**BOLD LINEAR BLOCKING** 





HEM WRAP BRA TANKS





GENEROUS BODY/ SHORTER LENGTHS/ LOWER ARMHOLES





TIED HEMS





UPDATED 'TRADITIONAL'
PATTERNS



AND THE ASSESSMENT OF THE PROPERTY OF THE PROP



#### Traditional Tee with a Twist





# Layered Performance







# **Cropped Tops**



NEW women's Reverse Weave cropped hood color blocked





# **Color Block Leggings**







# Plaids & Stripes









#### **Texture**











#### Performance Wear Trends

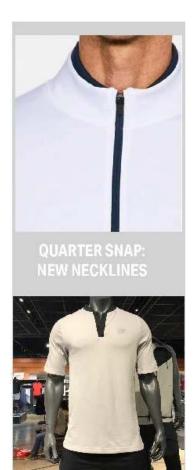




SLEEVE













#### **Co-Branded Graphics**

#### Champion

**Celebrating 100 Years in 2019** 





#### The Jacket for All Seasons



Sherpa Soft











# My America











#### Parents with Attitude!





With help from a local supplier, EWU's campus store gave its parent-apparel selection a more contemporary spin (above). The store also offered "home tees" (right) and melded school and national pride in a tee that combined EWU's eagle logo with the American flag (bottom).

#### One Size Does Not Fit All







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#### Stemless Wine Glass Style





#### Beverages from the Cooler





- Ready-to-drink Cold Coffee Brands (WSJ)
  - Sales up 29% over last year
  - Starbucks, Peets, Dunkin', and others
- Bottled Water (IBWA/BMC)
  - Sales up 8.8%
  - Sparkling Water up 27.5%





International Bottled Water Association (IBWA) and the Beverage Marketing Corporation (BMC)



#### Convenience Foods





#### **Favorite Food Brands**

- 1. Oreo
- 2. Eggo
- 3. Doritos
- 4. Tostitos
- 5. Goldfish Crackers
- 6. Chips Ahoy
- 7. Kraft Mac & Cheese
- 8. Heinz Ketchup
- 9. Pop-Tarts
- 10. **Jif**

Ages 18-24 Reported by Ypulse August 2018

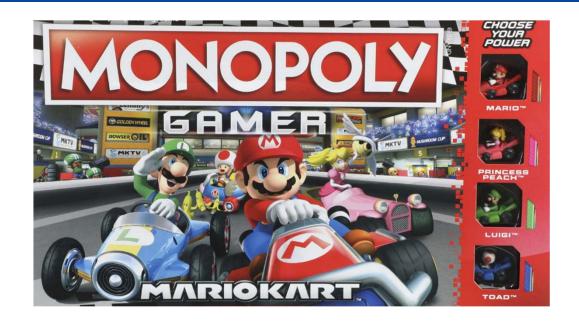


# Food Inspired





# Gaming Old School New Twist



- Hasbro Nintendo Mario Kart Monopoly
- Gadget fatigue: rebalance your digital life
- Face-to-face games connect people
- Global game cafés

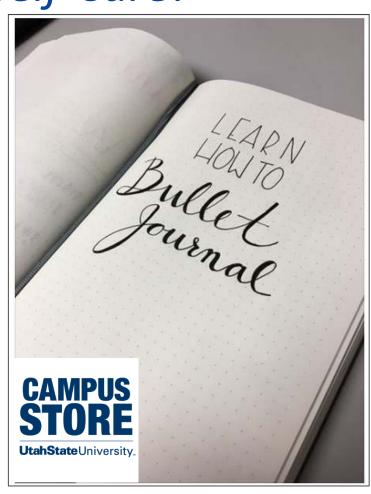




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# Creative – Motivational – Aspirational Celebrational – Inspirational *Mental Self-Care!*









### Blurred Lines – Paper to Digital











#### Revivals





Sparkle Pop, Milky Pop and Solar Pop \$2.69

Can the Black Paper Craze be far behind?



# Pastel Hi-lighters









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#### Global & Domestic Pricing Pressures

Reduced Cotton Harvest

Upward Trend in Cotton Prices

Trade Imbalance with China

25% Tariff on

American Cotton

Imported into China

Textile Mills in China Closed to Improve Environmental Impact

Rising Cost of Chemicals & Dyes

Appropriate Wage Increases Globally

Paper Mills Closing in US

Reduced Demand for Tablet Grade Paper

Mills Converting to High-Demand

Corrugated & Packing Materials

Oil Prices Increasing
Increased Freight Costs
Internationally and
Domestically



#### Pennies Count Online

**Search engines** sort on the lowest price or lowest price with freight. Know where your customers are shopping and how those sights work.

TaskHusky.com/blogs



**\$24.48** 





**\$24.69** 







**\$24.95** 









**\$24.99** 









\$25.00



#### **Price Events**





#### **DIY Event**



#### **GVSU Laker Store**

September 20 at 3:56 PM - 3

The DIY tee party is happening now! Join us until 5 today.







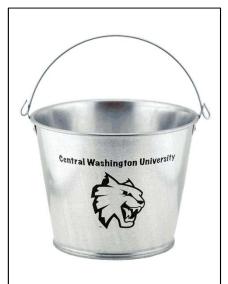


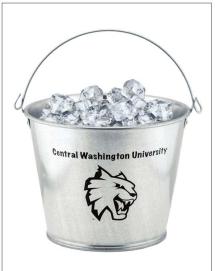
It's a bin...
It's a pail...
No, it's SUPERBUCKET

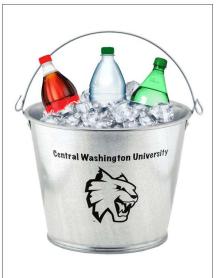
#### SALE PRICE \$13

Keep your refreshments refreshing this summer with this 7" tall, 8.5" diameter CWU galvanized bucket

GIF animates from a plain bucket to a party!









**Shop Now** 



#### Paula Haerr

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